



# We are looking for a **Sales Representative** to join our team

## **About Us:**

We are a newly established company selling and installing water purifying products based in Waterford. Our business is spread throughout Ireland.

We are looking for a Sales Representative to join our team.

## **Job Description**

We are currently recruiting for a dynamic and experienced sales representative for a growing business in Waterford. This role involves selling our range of products to our customers, growing our customer base and building our brand. You will be based in Waterford and will attend a variety of appointments. Due to the nature of this role, previous sales experience is essential. The successful candidate will be client-focussed with a great track record.

This is an excellent opportunity for the successful candidate and the position offers a performance related salary and the opportunity for future career development.

A comprehensive product training programme will be offered to the right candidate where required also.

## **Essential requirements:**

- Fluent written and verbal English.
- Own a vehicle and full clean Irish Driving License.
- Excellent interpersonal, influencing and negotiation skills as well as a proven success of business development in a competitive environment.
- Ability to work at your own initiative.
- Ability to work in Ireland without restrictions.
- Self-motivation and excellent time management skills are essential.

**The ideal candidate must have:**

- A good understanding of sales.
- Excellent communication and customer service skills.
- Experience in developing and maintaining relationships with clients.
- Competency in MS Office and Excel.
- Excellent time management skills.
- A strong personality with a professional manor.
- Ability to take ownership of tasks and follow through to conclusion.
- Flexible approach to working hours.

**Key Responsibilities:**

- Organise and manage daily sales administration function and activities to a high professional standard. Assist with the creation of sales presentations.
- Managing correspondence with customers (retailers/distributors).
- Processing orders upon request. Handle customer queries relating to stock availability, pricing and deliveries.
- Maintain and grow existing customer base.
- Facilitate sales and increase brand awareness.
- Assist with promotional events and trade shows.
- Work individually and as part of the team on other sales and/or marketing projects.
- Proactively seek out new business opportunities.
- Build effective relationships with new and existing customers.
- Be responsive and flexible to your customers' needs.

If you have the above required experience and would like to apply for the position, please forward your CV in confidence to [info@wellan.ie](mailto:info@wellan.ie)

**Your Wellan®2000 Ireland Team**

[www.wellan.ie](http://www.wellan.ie)